Why Belong?

How many times have you been asked to join an association - or asked why you belong to an association - or what can an association "do for me?" Theodore Roosevelt put it very aptly when he said, "Every man owes a part of his time and money to the business or industry in which he is engaged. No man has a moral right to withhold his support from an organization that is striving to improve conditions within his sphere."

Since it costs money to belong to an association, it is logical to ask, "What can an association do for me?" A probable answer could be nothing. An association can do things with you (with your support, expertise, cooperation, etc.) but not for you, per se. Apply the same principles to your business - it can't do anything for you unless you do something for it.

You invest money in a business as well as your time and energy. The degree of success depends on the talents, time and energy expended, even more than the amount of money invested.

The same holds true for associations. The dues represent an investment, just as it does in one's business. There are certain functions and services which the association, acting in concert with its membership, can perform - but to be successful in its efforts, the association requires the support and involvement of its members. It needs the collective thinking of all concerned to formulate plans, and it requires the physical effort of its membership to put those plans into operations.



You Need GOA - GOA Needs You!

GOA Georgia Oilmen's Association

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Source of Business Information for Georgia's Oil Industry

What you should know about the...

GOA Georgia Oilmen's Association



What is GOA?

The Georgia Oilmen's Association, founded in 1933, is a state trade association dedicated to developing and encouraging high professional standards of service and conduct among petroleum wholesalers. The purpose of the association is to:

a. Promote the interest and economic welfare of its members.
b. Create a cooperative spirit among jobbers/distributors, suppliers, retailers and other segments of the petroleum industry.
c. Represent its members in matters pertaining to local, state and federal governments.
d. Full time lobbyist at State Capitol.

Membership

GOA membership is composed of Active and Associate members.

a. Active members are those engaged in the wholesale distribution of petroleum products.
b. Associate members are:
   (1) Producers and refiners of petroleum products.
   (2) Manufacturers or wholesalers of other products normally purchased by active members for consumption or resale.
   (3) Manufacturers or distributors of petroleum equipment.
   (4) Transport carriers of petroleum products.
   (5) Firms or enterprises that provide services or programs normally required by members.
   (6) C-stores & LP Gas Companies.

Non-members may apply for membership in the association by submitting an application signed by an officer of the firm. The application will be processed and if approved by the Board of Directors, the firm will be enrolled as a member.

Officers and Directors

The governing body of the Georgia Oilmen's Association, which serves without pay, consists of a Chairman of the Board, the Immediate Past Chairman, three Vice Chairmen, PMAA Director, and 21 Directors. The membership elects the officers for a one-year term and seven directors for three-year terms at the annual winter membership meeting. The President is a full-time employee of the Association and serves at the pleasure and discretion of the governing body of the Association.

Committees

The Chairman of GOA appoints ten standing committees annually and other special committees when required. The standing committees, chaired by the three Vice Chairmen, implement those programs considered essential to the interest and economic welfare of the membership.

Meetings and Programs

The opportunity of sharing an interchange of ideas with fellow members is provided at the Convention each year. This offers wonderful opportunities for networking and fellowship with members of our state as well as other states. The Convention, in addition to the regular business and committee meetings, features an excellent array of marketing seminars designed to help marketers become even more efficient and better able to take advantage of new profit opportunities.

Additional information is provided to the membership through means of conferences, programs, seminars and special meetings that are carefully planned and conducted periodically.
These meetings provide an information and recreational background for the interaction of Active and Associate Members. It is at these functions that the Association forms and maintains a solid base.

Why Belong to GOA?

The Georgia Oilmen's Association is an organization which:

a. Concentrates on improving the economic well-being of petroleum marketers in Georgia.
b. The Georgia Oilmen's Association has joined with the Petroleum Marketers Association of America (PMAA) for better representation in Washington, D.C.
c. Represents the membership in dealing with the Georgia General Assembly and involves its members in legislation that might affect the industry.
d. Has established a communication center to serve its members through timely news releases and information bulletins. The GOA magazine is mailed to the members monthly keeping them informed of the activities of the industry, both at the state and national level. A directory listing the names and addresses of the GOA Associate Members and the names and addresses of the Active members is maintained in the GOA office and is provided to the entire membership annually.
e. Provides the cheapest means by which members may purchase Hospitalization and Major Medical Insurance, Group Life Insurance, Disability Income, Tax Bonds, General Insurance and Workers' Compensation Insurance. A member, by participating in the GOA's insurance plans, could save more than the amount of dues paid each year, thereby making the cost of membership in the association nil..

These are some of the reasons a petroleum marketer should be a member of the Georgia Oilmen's Association:

(1) GOA members receive the benefit of over fifty years' experience handling environmental projects by the staff of Georgia Oilmen's Services, Inc. (GOS). GOS' services include underground tank closures, corrective, action plans, remediation system design, environmental property assessments, statistical inventory reconciliation, and underground storage tank system compliance audits.

(2) Since 1991 the GOA has provided members a stable, secure and competitive market for workers' compensation insurance coverage. The GOA program has returned dividends in excess of $16 million over the past three years to qualifying participants. With assets in excess of $14.5 million, the program continues to grow and offers GOA members a stable workers' compensation market for today and for years to come.



Application for Membership

I hereby make application to become an
Active Member ( ) Associate Member ( ).
A check for $ _____ for one year's dues is enclosed ( ).

I would (would not) like to receive information regarding the GOA Group Insurance Plans.

Name _____
Firm _____
Street Address _____
Mailing Address _____
City_____ County_____
State_____ Zip _____
Phone_____ Fax _____
e-mail _____
Product (s) _____

Dues

1. **Active Membership Dues** shall be determined by the monthly volume of all petroleum products sold, including gasoline, diesel, kerosene and heating oil, in accordance with the following schedule:

0	-	50,000 Gallons/Month	$ 10.00 per month
50	-	100,000 Gallons/Month	$ 15.00 per month
100	-	200,000 Gallons/Month	$ 20.00 per month
200	-	300,000 Gallons/Month	$ 25.00 per month
300	-	400,000 Gallons/Month	$ 38.00 per month
400	-	500,000 Gallons/Month	$ 50.00 per month
500	-	750,000 Gallons/Month	$ 60.00 per month
750	-	1,000,000 Gallons/Month	$ 70.00 per month
1	-	2,000,000 Gallons/Month	$ 85.00 per month
2	-	3,000,000 Gallons/Month	$ 95.00 per month
3	-	4,000,000 Gallons/Month	$ 105.00 per month
4	-	5,000,000 Gallons/Month	$ 115.00 per month
Over		5,000,000 Gallons/Month	$ 125.00 per month

2. **Associate Membership Dues** shall be paid annually in advance as follows:
Refiners.....$1,000.00 per year
Equipment Dealers, C-Stores, LP Gas Companies,
and Other Associate Members .....$500.00 per year
3. Dues for Active members shall be paid by the 10th of each month. Those electing to pay their dues on an annual basis shall compute their dues on the volume of petroleum products sold/estimated to be sold during the previous calendar year.

Signature _____
Date _____

Mail to: **Georgia Oilmen's Association, Inc.**
1775 Spectrum Drive, Suite 100
Lawrenceville, GA 30043
(770) 995-7570